

# 1st Quarter Sales Contest - Final Results

4/2/2007

## Company

### Listings Written - Dollars

1st Quarter

Dollars	Type
Last	Listings Written
Granger	\$2,594,800
Ang	\$2,443,700
Rydzewski	\$1,069,000
Davis	\$934,800
Dorsey	\$689,800
Whitham	\$529,900
Bloom/Smith	\$414,900
Grand Total	\$8,676,900

Year to Date

Dollars	Type
Last	Listings Written
Granger	\$2,594,800
Ang	\$2,443,700
Rydzewski	\$1,069,000
Davis	\$934,800
Dorsey	\$689,800
Whitham	\$529,900
Bloom/Smith	\$414,900
Grand Total	\$8,676,900

### Listings Written - Units

Units	Type
Last	Listings Written
Ang	4
Granger	3
Dorsey	2
Davis	2
Rydzewski	2
Whitham	1
Bloom/Smith	1
Grand Total	15

Units	Type
Last	Listings Written
Ang	4
Granger	3
Dorsey	2
Davis	2
Rydzewski	2
Whitham	1
Bloom/Smith	1
Grand Total	15

### Buyer Contracts - Dollars

Dollars	Type
Last	Buyer Contracts
Daley	\$1,290,000
Ang	\$490,000
Granger	\$439,000
Davis	\$210,000
Grand Total	\$2,429,000

Dollars	Type
Last	Buyer Contracts
Daley	\$1,290,000
Ang	\$490,000
Granger	\$439,000
Davis	\$210,000
Grand Total	\$2,429,000

### Buyer Contracts - Units

Units	Type
Last	Buyer Contracts
Daley	3
Ang	1
Davis	1
Granger	1
Grand Total	6

Units	Type
Last	Buyer Contracts
Daley	3
Ang	1
Davis	1
Granger	1
Grand Total	6

## Total Volume

Dollars	Type			
Last	Listings Written	Buyer Contracts	Listing Sold	Grand Total
Ang	\$2,443,700	\$490,000	\$1,239,800	\$4,173,500
Granger	\$2,594,800	\$439,000		\$3,033,800
Daley		\$1,290,000	\$640,000	\$1,930,000
Davis	\$934,800	\$210,000		\$1,144,800
Rydzewski	\$1,069,000			\$1,069,000
Bloom/Smith	\$414,900		\$485,000	\$899,900
Hadtke			\$760,000	\$760,000
Dorsey	\$689,800			\$689,800
Whitham	\$529,900			\$529,900
Grand Total	\$8,676,900	\$2,429,000	\$3,124,800	\$14,230,700

## Company Total Volume

Dollars	Type			
Last	Listings Written	Listing Sold	Buyer Contracts	Grand Total
Ang	\$2,443,700	\$1,239,800	\$490,000	\$4,173,500
Granger	\$2,594,800		\$439,000	\$3,033,800
Daley		\$640,000	\$1,290,000	\$1,930,000
Davis	\$934,800		\$210,000	\$1,144,800
Rydzewski	\$1,069,000			\$1,069,000
Bloom/Smith	\$414,900	\$485,000		\$899,900
Hadtke		\$760,000		\$760,000
Dorsey	\$689,800			\$689,800
Whitham	\$529,900			\$529,900
Grand Total	\$8,676,900	\$3,124,800	\$2,429,000	\$14,230,700