

3rd Quarter Sales Contest -FINAL
Company

10/2/2007

Listings Written - Dollars

3rd Quarter

Dollars	Type
Last	Listings Written
Halliday	\$15,812,600
Dorsey	\$4,123,000
Davis	\$2,929,700
Daley	\$2,168,700
Dickson	\$1,489,800
Herrington	\$1,375,000
Ang	\$1,100,000
Grippo	\$865,800
Smith	\$714,900
Markowvic	\$249,900
Toner	\$198,500
Grand Total	\$31,027,900

Year to Date

Dollars	Type
Last	Listings Written
Halliday	\$15,812,600
Dorsey	\$5,612,700
Ang	\$3,903,600
Davis	\$3,864,500
Rydzewski	\$3,068,999
Granger	\$2,594,800
Daley	\$2,408,600
Dickson	\$1,489,800
Herrington	\$1,375,000
Smith	\$1,283,900
Grippo	\$865,800
Hadtke	\$819,000
Whitham	\$529,900
Bloom/Smith	\$414,900
Markowvic	\$249,900
Toner	\$198,500
Grand Total	\$44,492,499

Units	Type
Last	Listings Written
Halliday	15
Daley	4
Dorsey	4
Davis	3
Dickson	2
Grippo	2
Herrington	2
Smith	1
Markowvic	1
Toner	1
Ang	1
Grand Total	36

Units	Type
Last	Listings Written
Halliday	15
Dorsey	7
Ang	6
Daley	5
Davis	5
Granger	3
Rydzewski	3
Smith	2
Dickson	2
Grippo	2
Herrington	2
Whitham	1
Bloom/Smith	1
Hadtke	1
Markowvic	1
Toner	1
Grand Total	57

Buyer Contracts - Dollars

Dollars	Type
Rinck	\$465,000
Daley	\$420,000
Jablonski	\$325,000
Corchiani	\$210,000
Davis	\$210,000
Grand Total	\$1,630,000

Dollars	Type
Daley	\$2,509,900
Hess	\$1,410,000
Dorsey	\$1,365,000
Ang	\$981,500
Rinck	\$465,000
Granger	\$439,000
Davis	\$420,000
Jablonski	\$325,000
Corchiani	\$210,000
Grand Total	\$8,125,400

Buyer Contracts - Units

Units	Type
Last	Buyer Contracts
Rinck	2
Daley	1
Davis	1
Corchiani	1
Jablonski	1
Grand Total	6

Units	Type
Last	Buyer Contracts
Daley	5
Dorsey	3
Ang	2
Hess	2
Davis	2
Rinck	2
Granger	1
Corchiani	1
Jablonski	1
Grand Total	19

Total Volume

Dollars	Type			
Last	Listings Written	Buyer Contracts	Listing Sold	Grand Total
Halliday	\$15,812,600		\$1,837,000	\$17,649,600
Dorsey	\$4,123,000		\$989,895	\$5,112,895
Davis	\$2,929,700	\$210,000		\$3,139,700
Daley	\$2,168,700	\$420,000	\$185,000	\$2,773,700
Ang	\$1,100,000		\$883,500	\$1,983,500
Dickson	\$1,489,800			\$1,489,800
Herrington	\$1,375,000			\$1,375,000
Grippio	\$865,800			\$865,800
Smith	\$714,900			\$714,900
Rinck		\$465,000		\$465,000
Jablonski		\$325,000		\$325,000
Markowvic	\$249,900			\$249,900
Whitham			\$235,000	\$235,000
Corchiani		\$210,000		\$210,000
Toner	\$198,500			\$198,500
Grand Total	\$31,027,900	\$1,630,000	\$4,130,395	\$36,788,295

Company Total Volume

Dollars	Type			
Last	Listings Written	Listing Sold	Buyer Contracts	Grand Total
Halliday	\$15,812,600	\$1,837,000		\$17,649,600
Dorsey	\$5,612,700	\$989,895	\$1,365,000	\$7,967,595
Ang	\$3,903,600	\$2,123,300	\$981,500	\$7,008,400
Daley	\$2,408,600	\$1,424,000	\$2,509,900	\$6,342,500
Davis	\$3,864,500		\$420,000	\$4,284,500
Granger	\$2,594,800	\$269,000	\$439,000	\$3,302,800
Rydzewski	\$3,068,999			\$3,068,999
Hadtke	\$819,000	\$760,000		\$1,579,000
Dickson	\$1,489,800			\$1,489,800
Hess			\$1,410,000	\$1,410,000
Herrington	\$1,375,000			\$1,375,000
Smith	\$1,283,900			\$1,283,900
Bloom/Smith	\$414,900	\$485,000		\$899,900
Grippio	\$865,800			\$865,800
Whitham	\$529,900	\$235,000		\$764,900

Rinck			\$465,000	\$465,000
Jablonski			\$325,000	\$325,000
Markowvic	\$249,900			\$249,900
Corchiani			\$210,000	\$210,000
Toner	\$198,500			\$198,500
Grand Total	\$44,492,499	\$8,123,195	\$8,125,400	\$60,741,094