

2nd Quarter Sales Contest - Final Results Company

6/7/2007

Listings Written - Dollars

2nd Quarter

Dollars	Type
Last	Listings Written
Dorsey	\$2,017,895
Rydzewski	\$1,999,999
Hadtke	\$1,318,900
Ang	\$844,700
Smith	\$569,000
Markovic	\$249,900
Daley	\$239,900
Granger	\$209,900
Grand Total	\$7,450,194

Year to Date

Dollars	Type
Last	Listings Written
Ang	\$3,288,400
Rydzewski	\$3,068,999
Granger	\$2,804,700
Dorsey	\$2,707,695
Hadtke	\$1,318,900
Davis	\$934,800
Smith	\$569,000
Whitham	\$529,900
Bloom/Smith	\$414,900
Markovic	\$249,900
Daley	\$239,900
Grand Total	\$16,127,094

Units	Type
Last	Listings Written
Dorsey	4
Ang	3
Hadtke	2
Granger	1
Rydzewski	1
Daley	1
Smith	1
Markovic	1
Grand Total	14

Units	Type
Last	Listings Written
Ang	7
Dorsey	6
Granger	4
Rydzewski	3
Davis	2
Hadtke	2
Whitham	1
Bloom/Smith	1
Daley	1
Smith	1
Markovic	1
Grand Total	29

Buyer Contracts - Dollars

Dollars	Type
Last	Buyer Contracts
Hess	\$1,410,000
Daley	\$1,299,900
Dorsey	\$1,065,000
Ang	\$491,500
Grand Total	\$4,266,400

Dollars	Type
Last	Buyer Contracts
Daley	\$2,589,900
Hess	\$1,410,000
Dorsey	\$1,365,000
Ang	\$981,500
Granger	\$439,000
Davis	\$210,000
Grand Total	\$6,995,400

Buyer Contracts - Units

Units	Type
Last	Buyer Contracts
Daley	3
Ang	1
Davis	1
Granger	1
Dorsey	1
Grand Total	7

Units	Type
Last	Buyer Contracts
Daley	5
Ang	2
Davis	1
Granger	1
Dorsey	3
Hess	2
Grand Total	14

Total Volume

Dollars	Type			
Last	Listings Written	Buyer Contracts	Listing Sold	Grand Total
Ang	\$2,443,700	\$490,000	\$1,239,800	\$4,173,500
Granger	\$2,594,800	\$439,000		\$3,033,800
Daley		\$1,290,000	\$640,000	\$1,930,000
Davis	\$934,800	\$210,000		\$1,144,800
Rydzewski	\$1,069,000			\$1,069,000
Dorsey	\$689,800	\$300,000		\$989,800
Bloom/Smith	\$414,900		\$485,000	\$899,900
Hadtke			\$760,000	\$760,000
Whitham	\$529,900			\$529,900
Grand Total	\$8,676,900	\$2,729,000	\$3,124,800	\$14,530,700

Company Total Volume

Dollars	Type			
Last	Listings Written	Listing Sold	Buyer Contracts	Grand Total
Ang	\$3,288,400	\$1,239,800	\$981,500	\$5,509,700
Dorsey	\$2,707,695		\$1,365,000	\$4,072,695
Daley	\$239,900	\$1,239,000	\$2,589,900	\$4,068,800
Granger	\$2,804,700	\$269,000	\$439,000	\$3,512,700
Rydzewski	\$3,068,999			\$3,068,999
Hadtke	\$1,318,900	\$760,000		\$2,078,900
Hess			\$1,410,000	\$1,410,000
Davis	\$934,800	\$259,000	\$210,000	\$1,403,800
Bloom/Smith	\$414,900	\$485,000		\$899,900
Smith	\$569,000			\$569,000
Whitham	\$529,900			\$529,900
Dickson		\$500,000		\$500,000
Toner		\$352,000		\$352,000
Markovic	\$249,900			\$249,900
Grand Total	\$16,127,094	\$5,103,800	\$6,995,400	\$28,226,294